

Set Your Sights On Career Growth With The Oldest Valuation Firm in The Country



MANAGEMENT
PLANNING, INC.

GROW WITH MPI

Your Career at MPI—Unlimited Growth Potential

You're at an important point in your career — deciding where you want to begin. It's exciting and it's daunting.

Are you looking for a company that rewards your dedication with limitless possibility? In a mid-sized company like MPI, the opportunities for advancement are outstanding. Initiative and motivation will get you noticed at MPI. Our company is employee-owned, and our promotions generally come from within.

The atmosphere at MPI is casual but hardworking. We foster creativity and teamwork, as well as an independent spirit and a self-starting mentality.

Valuation is a thriving, competitive niche business. MPI is continually growing and expanding to meet market demands, and we're looking for bright motivated individuals to join our team. Our analysts are provided with challenging, interesting assignments and hands-on training.

In addition, you'll have the opportunity to advance your education with support from MPI to earn your ASA or CFA designation, or your MBA degree.

Founded in Washington, DC in 1939, we have been located in Princeton, NJ since the 1950s. We have a long history of providing the highest quality

valuation advisory services available to a wide range of clients in virtually every industry in the country.

That heritage has given us the solidity to become a leader in our field. It's provided our management with the foundation from which we've moved forward to become an industry pioneer.



Opportunity for Advancement in a Mid-Size Firm

How do you view success? Having a corner office in a big city, or a position as a cog in the wheel of a large corporation? Or is it something else entirely for you?

Maybe you see the satisfaction of having done your best on a challenging assignment. How about personal recognition from the president of the company, or the feeling of camaraderie that

only comes from working closely with a group?

At MPI, you'll work next to thought leaders in the industry. You'll be paired with a senior staff member who will be your mentor, ready to assist and inspire. Your dedicated work ethic will be rewarded with the opportunity to grow within the company. We are a merit-driven organization, and how far you go

will depend only on your determination. We have no large hierarchy through which you must travel.

If you are interested in a cookie cutter job path, MPI may not be for you. However, if you're looking for a company where you will be viewed as an individual who can trail blaze your own career, put MPI on the top of your list.

What's special about MPI?

- Exceptional opportunity for advancement
- Daily interaction with senior level executives
- Princeton Headquarters close to NYC, Philadelphia, recreation and the arts
- Founded in 1939, the oldest valuation firm in the country

High Profile Clients, High Profile Teams

Pharmaceuticals. Hedge Funds. High-end retail. From major league sports teams to art galleries, from racehorses to real estate, we're working with clients in nearly every industry and with companies both large and small.

When you work for MPI, you can look forward to a wide variety of assignments, and because we are a mid-size firm, you won't get pigeonholed into one kind of work.

That type of variety keeps your workdays interesting, and also broadens your knowledge base.

We embrace the concept of the individual within the team.

Your work will be your own, but you'll also have the support of your team.

Our informal workspace encourages active interpretation and debate, as well as the sharing of ideas and expertise.



Convenient, Prestigious Location

Princeton is one of the most convenient and desirable locations you can choose—it's the door to New York City, Philadelphia, the New Jersey Shore and the Pocono Mountains.

Princeton is a cultural mecca in central New Jersey—the arts are close by and accessible.

In this college town with patrician roots, the shopping and dining is world class.

Our own headquarters is less than 10 minutes from downtown Princeton in a beautiful wooded setting that belies its convenience.

The surrounding communities are vibrant and diverse, with plenty of unique housing opportunities.



Mission Statement

We are an independent provider of high quality business valuation and investment banking services. We provide these financial services to our clients while maintaining a fulfilling work environment for our employees and building value for our stakeholders. As a company and individuals, we adhere to the following core values:

Integrity: *We will have the courage to be true to ourselves and our word.*

We act honestly, with compassion, understanding and humility, in all of our endeavors.

We build and maintain the trust and loyalty of our clients, employees and those in the professional community.

We maintain our independence and adhere to recognized standards of professional practice.

We hold individuals accountable for their own actions.

Respect: *We will treat others as we wish others to treat us.*

We are courteous and well prepared in our actions and communications.

We are careful to make commitments we can keep, and keep commitments we make.

We value each others' time, and work to help each other succeed – we structure engagements, price assignments and meet deadlines with this in mind.

We are committed to equal opportunity, to communication intended to build trust and confidence in our company, and to constructive feedback on performance provided on a regular basis.

We value multiple perspectives, diverse expertise and teamwork. We recognize that it takes many different individual contributions to achieve success for our company. We seek to provide opportunities for individuals to grow in their careers.

Excellence: *We constantly strive to be better tomorrow than we are today.*

We understand and meet our clients' needs with a level of services and support unparalleled in the industry.

We promote education, hard work and cooperation to enable our employees to maximize their potential.

We encourage innovative thinking to enhance the quality of our products and services and our sales and marketing efforts.

We expect open and honest communication among our employees and with our clients.



